



Federal Supply Service
Authorized Federal Supply Schedule Pricelist

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order system are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

**PROFESSIONAL COMMUNICATIONS AND A/V SECURITY
EQUIPMENT**

FSC Group 58, Part I

**SIN 58-1 Recording & Reproducing Video & Audio
Equipment, including Spare Parts and Repair Parts and
Accessories**

SIN 58-7 Ancillary Services

Prices Shown Herein are Net (Discount Deducted)

Contract Number: **GS-03F-0034N**

For more information on ordering from Federal Supply Schedules click on the
FSS Schedules button at fss.gsa.gov.

Period Covered by Contract: 8/1/03 to 7/31/13



ExhibitOne Corporation

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ExhibitOne is a small business



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CUSTOMER INFORMATION

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS

SIN	See
58-1 Recording & Reproducing Video & Audio Equipment, including Spare Parts, Repair Parts and Accessories	Page 5
58-7 Ancillary Services	Page 27

1b. COMMERCIAL JOB TITLES

Commercial Job Title: A/V DESIGN & INTEGRATION CONSULTANT

Minimum/General Experience: Minimum of five years experience providing design, installation, integration, or maintenance of audio/video systems.

Functional Responsibility: Pursuant to assigned tasking may design, install, integrate, or maintain audio/video presentation systems.

Minimum Education: Associates Degree in a technical field, or a High School diploma or equivalent plus formal technical training on A/V equipment.

2. MAXIMUM ORDER

The Contractor is not obligated to honor any order for a combination of items in excess of:

SIN 58-1	\$ 50,000
SIN 58-7	\$ 1,000

Notwithstanding the above, the Contractor shall honor any order, and/or purchase card orders, exceeding the maximum order unless that order (or orders) is returned to the ordering office within 5 workdays after receipt, with written notice stating the Contractor's intent not to ship the item (or items) called for and the reasons. Upon receiving this notice, the Government may acquire the supplies or services from another source.

3. MINIMUM ORDER

The minimum dollar value of orders is \$100.

4. GEOGRAPHIC COVERAGE (delivery area)

This contract may be used as sources of supplies or services described herein for delivery within the 48 contiguous United States, Alaska, Hawaii, Puerto Rico and Washington, D.C.



5. POINT OF PRODUCTION

All product sales and services provided under this contract will be originated at the ExhibitOne facility in Phoenix, Arizona.

6. DISCOUNT FROM LIST PRICES

Prices shown are NET Prices; basic discounts have been deducted.

7. QUANTITY DISCOUNTS

None.

8. PROMPT PAYMENT TERMS

Prompt Payment: NET - 30 days from receipt of invoice or date of acceptance, whichever is later.

9. GOVERNMENT PURCHASE CARDS

Purchase card orders below the micropurchase threshold (currently \$2,500) will be accepted provided they exceed the minimum order limitation in paragraph 3 above.

Purchase card orders exceeding the micropurchase threshold will also be accepted, unless that order (or orders) is returned to the ordering office within 24 hours after receipt, with written notice stating the Contractor's intent not to provide the services called for and the reasons. Upon receiving this notice, the Government may acquire the supplies or services from another source.

10. FOREIGN ITEMS

Component parts – various countries of origin.

11.a TIME OF DELIVERY

The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

<u>SPECIAL ITEM NUMBER</u>	<u>DELIVERY TIME (Days ARO)</u>
58-1	60 days or as negotiated between the contractor and ordering agency
58-7	60 days or as negotiated between the contractor and ordering agency

11.b EXPEDITED DELIVERY

SIN 58-7 – 30 days

11.c OVERNIGHT AND 2-DAY DELIVERY

In-stock items only. Call to ascertain whether item is in-stock and for shipping charges.



11.d URGENT REQUIREMENTS

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. F.O.B. POINTS

F.O.B. Destination -- to destinations within the 48 contiguous States and the District of Columbia.
F.O.B. Origin -- to destinations in Alaska, Hawaii, and the Commonwealth of Puerto Rico.

13. ORDERING ADDRESS

Orders should be directed to:

ExhibitOne Corporation
Attn: Kelly Axelsen, GSA Program Manager
14601 South 50th Street, Suite 120
Phoenix, AZ 85044
Telephone: (480) 763-1002 x125 toll free (888) 572-3265 x125
Fax: (480) 763-1003
E-mail: KAxelsen@ExhibitOne.com

14. PAYMENT ADDRESS

Payment may be made by check, wire transfer, or Government purchase card.

Address checks to:

ExhibitOne Corporation
Attn: Accounting
14601 S. 50th Street, Suite 120
Phoenix, AZ 85044

Wire transfer information will be included on all invoices.

For payment by Government Purchase Card:

Contact Chad Rowley, Chief Financial Officer, at (480) 763-1002 x115, for assistance.

15. WARRANTY PROVISION

One year from the date of delivery on all parts and labor; will repair/replace any item that fails during the coverage period, including delivery and/or installation.

16. EXPORT PACKING CHARGES

Not applicable.

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE

See paragraph 9 above.



18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR

Rental of listed products is outside the scope of this contract. Repair of listed products is addressed in the warranty which accompanies the sale of each product. Maintenance service is available as an ancillary service (see page 27).

19. TERMS AND CONDITIONS OF INSTALLATION

Installation and integration of the Basic Evidence Presentation System is included in the package price stated in this contract. Installation of optional components is available as an ancillary service (see page 15).

20. TERMS AND CONDITIONS OF REPAIR PARTS

Repair or replacement of listed products is addressed in the warranty which accompanies the sale of each product.

20.a TERMS AND CONDITIONS FOR ANY OTHER SERVICES

Not applicable.

21. LIST OF SERVICE AND DISTRIBUTION POINTS

The service point for all products listed in this contract is the ExhibitOne facility in Phoenix, Arizona.

22. LIST OF PARTICIPATING DEALERS

Not applicable.

23. PREVENTATIVE MAINTENANCE

Not applicable.

24a. SPECIAL ATTRIBUTES

None.

24b. SECTION 508 COMPLIANCE

Section 508 compliance information regarding ExhibitOne's products, where applicable, can be found at www.exhibitone.com.

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER

ExhibitOne's DUNS number is: 06-144-2773

26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE

ExhibitOne is registered as a trading partner Central Contractor Registration (CCR) database.

27. DESCRIPTION OF PRODUCTS, SERVICES, AND PRICING



a. Modules

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Integrated Courtroom with VCIS™ Technology \$29,810.00

The System includes:

- Audio reinforcement system: Allows the judge, witness, lectern, and attorneys' microphones to be heard over the speaker system (PA) in individual zones
- Audio conferencing: Utilizes a speaker system and microphones with full duplex and echo cancellation
- Bench conferencing: Utilizes white noise generation to speakers outside the zone and maintains high quality audio to the digital recording
- Assisted Listening system: IR based system
- PTZ camera – Wall/Ceiling mounted pan/tilt/zoom camera
- Local Interpreter system: Includes wireless control for PA or headset communication
- Microphones: Prosecution, Defense, Podium, Judge, Witness, Bench, Jury, Clerk (or Bailiff) and two wireless microphones for additional audio coverage
- Digital 4-channel recording integration: Audio mixer is DSP; configured to a 4-channel application
- Control system: Integrated control of volume levels, bench conferencing, audio conferencing dialing, camera control and many other functions in the courtroom
- Patent Pending VCIS™ system: Remote interpreter technology

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Small Evidence System Module - Audiovisual & Control Equipment Rack System \$87,128.79

Includes sound reinforcement, video distribution, engineering, cabling, speakers, annotation, control system, programming and installation for a small system.

- Audio:
 - (1) Multi-channel Audio Matrix Mixer
 - (1) Audio Distribution Amplifier
 - (1) 4-channel Audio Power Amplifier
 - (1) 2-channel Equalizer
 - (4) volume controls
 - (8) ceiling speakers
 - (1) Audio Conferencing Unit.
- Video:
 - (1) Video Scaler, 8x8 RGBHV Matrix Switcher
 - (2) 1X6 Distribution Amplifier
 - (1) Scan Converter
 - (1) Annotation Device.
- Control:
 - (1) Processor Unit
 - (1) Touch-screen Control Panel.
- Rack: (1) 44 RU Equipment Rack, All miscellaneous equipment, cables, and connectors.

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



Medium Evidence System Module - Audiovisual & Control Equipment Rack System \$113,628.83

Includes sound reinforcement, video distribution, engineering, cabling, speakers, annotation, control system, programming and installation for a medium system.

- Audio:
 - (2) Multi-channel Audio Matrix Mixer
 - (2) Audio distribution Amplifier
 - (1) 4-channel Audio Power Amplifier
 - (1) 2-channel Equalizer
 - (4) Volume Controls
 - (12) Ceiling Speakers
 - (1) Audio Conferencing Unit.
- Video:
 - (1) Video Scaler, 16x16 RGBHV Matrix Switcher
 - (2) 1X12 Distribution Amplifier
 - (1) Scan Converter
 - (1) Annotation Device
- Control:
 - (1) Processor Unit
 - (2) Expansions Module
 - (1) Touch-screen Control Panel
- Rack: (1) 44 RU Equipment Rack, All miscellaneous equipment, cables, and connectors.

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Large Evidence System Module - Audiovisual & Control Equipment Rack System \$166,793.16

Includes sound reinforcement, video distribution, engineering, cabling, speakers, annotation, control system, programming and installation for a large system.

- Audio:
 - (3) Multi-channel Audio Matrix Mixer
 - (2) Audio distribution Amplifier
 - (1) 8-channel Audio Power Amplifier
 - (2) 2-channel Equalizer
 - (4) volume controls
 - (18) Ceiling Speakers
 - (1) Audio Conferencing Unit
- Video:
 - (1) Video Scaler, 32x32 RGBHV Matrix Switcher
 - (3) 1X12 Distribution Amplifier
 - (1) Scan Converter
 - (1) Annotation Device
- Control:
 - (2) Processor Unit
 - (2) Expansions Module
 - (1) Touch-screen Control Panel.
- Rack: (2) 44 RU Equipment Rack, All miscellaneous equipment, cables, and connectors.

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



Cable Television Head End and Signal Distribution System Module – Optional Equipment

\$81,176.00

Includes engineering and installation

- Equipment:
 - Modulator(s)
 - Channel Elimination Filter(s)
 - Fixed Attenuator(s)
 - Passive Combiner(s)
 - Video Playback Machine
 - Color television monitor with a channel tuner
 - Audio mixer(s)
 - LCD color NTSC video monitor(s)
 - Broadband Indoor Distribution Amplifier
 - Plug-In Cable Equalizer and Plug-In Fixed Attenuator
- Equipment rack:
 - 70" H X 19"W X 32"D four post relay rack. All miscellaneous equipment, cables, and connectors
- Misc: Coax cable, faceplate(s), bulkhead panel(s), tap(s) and splitter(s)

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Digital Audio Recording System for DDMS with 8 Channel Mixer – Audio Equipment \$21,075.07

Includes Hardware for a Digital Audio Recording System

- Audio:
 - Audio Conferencing Unit
 - Microphones
 - Small Audio System with 8 Channel Mixer
 - Ceiling Speakers
 - Wireless System
- Control:
 - Control System
- Rack:
 - Equipment Rack, Installation Hardware, Cables, Connectors and Accessories.

Option – IR Interpreter Solution to Eliminate Cross Talk Issues for Large Court Locations – Audio Equipment \$2,112.22

- Audio:
 - IR Microphone and Receiver Kit
 - IR Transmitter
 - IR Emitter Panels
 - Headphone Receivers

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



Portable Digital Audio Recording System (VIQ) Hardware – Optional Equipment \$3,627.84

Includes engineering, cabling, speakers and installation for a portable digital audio recording system.

- Audio:
 - (1) Phone Interface
 - (4) Microphones
 - (1) Speaker
 - (1) Flash Drive
- Cart:
 - (1) Rolling Cart.
- Misc: Installation hardware, cables and accessories.

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Emergency Operations Center (EOC) Module – HD Audiovisual & Control \$184,500.68

Includes sound reinforcement, video distribution, engineering, cabling, speakers, rear projection display system, control system, video monitors with HD TV tuners, HD videoconferencing system, programming and installation.

- Audio:
 - (1) Two channel room amplifier
 - (2) Wall Mounted Speakers
 - (1) Audio Conferencing Unit.
- Video:
 - (1) 24x12 RGBHV & Stereo Audio Matrix Switcher
 - (1) Wall Processor Dual View
 - (1) 10bit 4:4:4 broadcast HD video processor.
- Control:
 - (1) Processor Unit
 - (4) Expansions Module
 - (2) Touch-screen Control Panels, Annotation.
- Rack:
 - (1) 40 RU Equipment Rack
 - (1) 30" wide podium including rack rails.
 - All miscellaneous equipment, cables, and connectors.
- Videoconferencing:
 - (1) Rack mountable HD videoconferencing system
 - (2) cameras
 - (4) microphones.
- Misc:
 - (8) Table Top pop up computer-video interface with cables
 - (1) VCR/DVD player
 - (1) DVD burner
 - (1) Desktop computer
 - (1) Tablet Laptop.

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



JAG Audio Video System with Cart and Remote Witness - Audio Equipment \$122,763.01

Includes hardware for an audio and video system, custom presenter cart with a preview function dual switcher scaler, annotation system with touch monitors, DVD/VCRs, document camera, control systems and half rack mini-multimedia PC, laser printer software, monitors, video capture subsystem (including computer), remote witness scaler, cameras, engineering, programming, cabling and installation labor. Associated travel expenses will be negotiated separately based upon geographic location.

- Audio:
 - Multi-channel Audio Matrix Mixer
 - Tabletop Speaker Systems
 - Gooseneck and Boundary Microphones including two Mutable Microphones
 - 8 Channel Amplifier and Audio Conference System
- Video:
 - LCD Touch Monitors
 - DVD/S-VHS Combo Units
 - Dual Switcher/Scaler
 - Computer Interface
 - Document Camera
 - Four Output Wideband RGBHV Distribution Amplifiers
 - Switchers
 - Video Annotation Device
 - LCD Monitors
 - Hi-Resolution Scaler with Multi-Image Rotation
 - Converter
 - Digital Color Camera
 - Ceiling Camera
 - Widescreen HD Monitors
- Control:
 - Control Processors
 - Touch Panels
- Rack: Equipment Rack
- Misc: Video Capture Subsystem (including Computer), Printer, Rack Shelf, Installation Hardware, Cables, Connectors and Accessories

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

JAG Option 1: Gallery Monitor – Optional Equipment \$3,153.13

Includes engineering, and installation labor for integrating a mounted 42" LCD monitor. Associated travel expenses will be negotiated separately based upon geographic location.

- Video: 42" LCD Monitor
- Mounting: PWR Reaction Single Swing Arm
- Misc: Installation Hardware, Cables, Connectors and Accessories

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



JAG Option 2: Video Conferencing System – Optional Equipment \$20,641.81

Includes video codec, camera, engineering and installation labor. Associated travel expenses will be negotiated separately based upon geographic location.

- Video:
 - Network Termination Adapter
 - Video Codec
 - Quad BRI Interface
 - Multipoint Software Option
 - Ceilingview Camera.
- Misc: Installation Hardware, Cables, Connectors and Accessories

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

JAG Option 3: Assisted Listening/Interpreter – Optional Equipment \$5,481.24

Includes equipment and installation labor for an assisted listening system. Associated travel expenses will be negotiated separately based upon geographic location.

- Audio:
 - Interpreter Box
 - Headset with Microphone Boom
 - Two Channel Headphones
 - Charging Unit
 - Modulator
 - Emitter Panel
- Misc: Installation Hardware, Cables, Connectors and Accessories

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

JAG Option 4: Wireless Mics– Optional Equipment \$2,519.46

Includes equipment and installation labor for two wireless microphones. Associated travel expenses will be negotiated separately based upon geographic location.

- Audio:
 - UHF Wireless Microphone Systems
- Misc: Installation Hardware, Cables, Connectors and Accessories

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Media Edge 1 (Video Capture) Module – Optional Equipment \$2,396.24

- Video:
 - (1) VCR/DVD Combo
- Software:
 - (4) Osprey 220 Video Capture Card
 - (1) Active PDF Toolkit Professional
 - (1) PDF to Text software

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



Media Edge 2 (System and Data Recovery) Module – Optional Equipment \$15,569.28

Includes a real-time, disk-based system and storage backup solution with remote control accessibility.

- Software:
 - (10) Symantec V2i Protector Server Edition
 - (2) Symantec pcAnywhere

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Media Edge 3 (Digital Media Asset Management) Module – Optional Equipment \$381,836.59

Includes an integrated system to encode, index, store, and search audio/video/images/files. 150 end user licensing. Includes four (4) A/V indexing stations. Supports all popular digital media formats.

- Software:
 - (1) Collaborative Server and Portal Server for 150 Users
 - (4) Video Management Software
 - (4) Indexing Software
 - (2) Video Controller
 - (1) Center Court Calendar

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Media Edge 4 (Encoder and Transcription) Module – Optional Equipment \$58,473.84

- Software:
 - (2) Niagra 112RW Video Encoder Server – On Demand
 - (2) AccuCapNT RealTime Transcription System
- Hardware:
 - (2) WinTV Graphics Card
 - (2) Line 21 Encoder
 - (2) Series2 DVR

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Media Edge 5 (Multi-Media Parts and Accessories) Module – Optional Equipment \$286.20

Includes cables and connectors

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Media Edge 6 (Digital Media Asset Management Maintenance with 360 Users) Module – Optional Equipment \$89,071.65

Annual Support for Digital Media Asset Management with 360 Users – Media Edge 3 Module

Maintenance and Support for Media Edge Modules – \$16,373.86

Levare's Center Court maintenance and support, 1 year contract



CTF Bundle Module – Optional Equipment \$76,422.44

- Software:
 - (2) Osprey 220 Video Capture Card
 - (1) Active PDF Toolkit Professional
 - (1) PDF to Text software
 - (1) Video Management Software
 - (1) Indexing Software
 - (1) Video Controller
 - (1) Niagra 112RW Video Encoder Server – On Demand
 - (1) AccuCapNT RealTime Transcription System
- Hardware:
 - (1) Line 21 Encoder

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

CTF Maintenance Module – Optional Equipment \$11,300.88

Annual Support for Video Management Software, Indexing Software, and Video Controller

Trial View Express Module – Trail View Express system equipment \$26,153.59

System includes:

- Document Camera
- DVD Player
- 2 Laptop connections
- Local computer connection
- Auxiliary Video connection
- 2 cart mounted speakers
- Annotation system and monitor
- Control system
- System design engineering

System Highlights;

- Video over Category 5 cabling allows for easier installation and maintenance
- System can accommodate up to 8 display devices
- Self-contained sound reinforcement
- Video “Mute” control panel
- Input for second annotation monitor

System Options:

- LCD, LED or Plasma flat panel monitors
- Projectors
- Projection screens
- Annotation systems and touch monitors
- Fixed or Portable carts
- Installation Labor

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



Small Audio Module – Audio system equipment \$8,282.36

System includes:

- 8 microphone or line level inputs (supports dynamic and condenser microphones)
- Telephone Interface with Acoustic Echo Cancellation on all 8 channels
- 4 additional line level only inputs
- 12 microphone or line level outputs
- 2 zone power amplifier
- System design engineering

System Options:

- Microphones
- Speakers
- Assisted Listening
- Second Language Interpretation
- Equipment Rack
- Control options
- Custom Wall Plates
- Installation Labor

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Medium Audio Module – Audio system equipment \$12,950.48

System includes:

- 16 microphone or line level inputs (supports dynamic and condenser microphones)
- Telephone Interface with Acoustic Echo Cancellation on all 16 channels
- 4 additional line level only inputs
- 16 microphone or line level outputs
- Video Conferencing input and output
- 4 zone power amplifier
- System design engineering

System Options:

- Microphones
- Speakers
- Assisted Listening
- Second Language Interpretation
- Equipment Rack
- Control options
- Custom Wall Plates
- Installation Labor

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



Large Audio Module – Audio system equipment \$23,235.83

System includes:

- 24 microphone or line level inputs (supports dynamic and condenser microphones)
- Telephone Interface with Acoustic Echo Cancellation on all 24 channels
- 2 additional microphone or line level inputs (non AEC)
- 28 microphone or line level outputs
- Video Conferencing input and output
- 8 zone power amplifier
- System design engineering

System Options:

- Microphones
- Speakers
- Assisted Listening
- Second Language Interpretation
- Equipment Rack
- Control options
- Custom Wall Plates
- Installation Labor

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



Small Video Module – Video system equipment \$11,903.20

System includes:

- 8 configurable inputs
- 8 configurable outputs
- 1 high resolution scaler
- System design engineering

System Options:

- LCD, LED or Plasma flat panel monitors
- Projectors
- Projection screens
- Annotation systems and touch monitors
- Equipment Rack
- Control options
- Custom Wall Plates
- Installation Labor

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Medium Video Module – Video system equipment \$18,284.16

System includes:

- 12 configurable inputs
- 8 configurable outputs
- Distribution amplifiers (2-1:2 and 1-1:4)
- 1 high resolution scaler
- System design engineering

System Options:

- LCD, LED or Plasma flat panel monitors
- Projectors
- Projection screens
- Annotation systems and touch monitors
- Equipment Rack
- Control options
- Custom Wall Plates
- Installation Labor

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



Large Video Module – Video system equipment \$30,333.44

System includes:

- 16 configurable inputs
- 16 configurable outputs
- Distribution amplifiers (2-1:4)
- 2 high resolution scalers
- System design engineering

System Options:

- LCD, LED or Plasma flat panel monitors
- Projectors
- Projection screens
- Annotation systems and touch monitors
- Equipment Rack
- Control options
- Custom Wall Plates
- Installation Labor

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



Fixed Video Conferencing Module – Fixed Video Conferencing system equipment \$21,973.11

System includes:

- Video conferencing codec
- 8 microphone or line level inputs (supports dynamic and condenser microphones)
- 2 additional line level only inputs
- 2 zone power amplifier
- System design engineering

System Options:

- Microphones
- Speakers
- Assisted Listening
- Second Language Interpretation
- Cameras
- LCD, LED or Plasma flat panel monitors
- Projectors
- Projection screens
- Equipment Rack
- Control options
- Custom Wall Plates
- Installation Labor

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Portable Video Conferencing Module – Portable Video Conferencing system equipment \$10,976.10

System includes:

- Video conferencing codec
- 1 camera
- 2 microphones
- Content inputs for standard and high definition video
- Portable video conferencing cart
- Medium flat panel display with speakers
- System design engineering

Customer required assembly includes:

- Mounting monitor and camera mounts to the cart
- Installing monitor and camera on the provided mounts
- Connecting supplied cables to the equipment using the supplied connection diagram

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



Conference Room Audio Module – Audio system equipment \$4,257.83

System includes:

- 8 microphone or line level inputs (supports dynamic and condenser microphones)
- Telephone Interface with Acoustic Echo Cancellation on all 8 channels
- 4 microphone or line level outputs
- Single zone or stereo amplifier
- System design engineering

System Options:

- Microphones
- Speakers
- Assisted Listening
- Second Language Interpretation
- Equipment Rack
- Control options
- Custom Wall Plates
- Installation Labor

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons

Conference Room Video Module – Video system equipment \$6,960.80

System includes:

- 9 input Presentation Switcher
- High Definition input and output capability
- 3 HDMI outputs
- System design engineering

System Options:

- LCD, LED or Plasma flat panel monitors
- Projectors
- Projection screens
- Annotation systems and touch monitors
- Equipment Rack
- Control options
- Custom Wall Plates
- Installation Labor

Associated travel expenses will be negotiated separately based upon geographic location
See Module Options section for add-ons



Module Options

Equipment Racks	
Small Equipment Rack	
21 Space Equipment Rack	\$222.96
Equipment Rack Side Panels	\$140.05
Equipment Rack Rack Rails	\$56.35
Power Strip	\$74.81
Surge Suppressor / Power Strip	\$131.25
Accessories	
Solid Front Door	\$114.31
Plexiglass Front Door	\$332.79
Commercial Grade Caster Base	\$112.69
Fan Kit	\$78.75
Large Equipment Rack	
43 Space Equipment Rack	\$268.83
Equipment Rack Side Panels	\$225.36
Equipment Rack Rack Rails	\$75.65
Power Strip	\$111.16
Surge Suppressor / Power Strip	\$131.25
Accessories	
Solid Front Door	\$177.08
Plexiglass Front Door	\$425.66
Commercial Grade Caster Base	\$112.69
Fan Kit	\$78.75
Equipment Rack Options	
Rack Blank (1 Space)	\$5.98
Rack Blank (2 Space)	\$8.01
Rack Blank (3 Space)	\$9.75
Vent Panel (1 Space)	\$16.20
Vent Panel (2 Space)	\$24.31
Standard Rack Screws (500)	\$89.90
Standard Rack Screws (100)	\$18.94
Clamping Shelf (3 Space)	\$49.91
Clamping Shelf (4 Space)	\$54.73
Universal rack Shelf (1 Space)	\$29.16
Universal rack Shelf (2 Space)	\$38.71
Universal rack Shelf (3 Space)	\$43.34
Rack Mount Utility Drawer (2 Space)	\$85.04
Rack Mount Sliding Shelf	\$66.13
Rack Mounted Power Strip	\$73.69
Surge Suppressor / Power Strip	\$131.25



Microphones	
Wired Microphones	
Desktop Microphone	\$223.13
Microphone Accessories	
Microphone Stand	\$35.11
Wireless Microphone Systems	
Wireless Handheld / Lavalier Microphone Combo System	\$1,075.31
Second Language Interpretation Microphones	
Microphone / Headset	\$451.51
Speakers	
Ceiling Speakers	
Ceiling Speaker	\$121.73
Ceiling Speaker Accessories	
New Construction Drywall Ring	\$20.79
Surface/Wall Mount Speakers	
Wall Mount Speaker	\$213.16
Speaker Accessories	
100w Volume Control	\$19.60
Assisted Listening	
Assisted Listening Packages	
Assisted Listening System	\$4,134.38
Assisted Listening System	\$7,057.19
Options	
2 Channel IR Modulator	\$1,018.44
Medium Area IR Emitter (Requires Power Supply)	\$875.31
Large Area IR Emitter	\$2,165.63
IR Radiator	\$385.31
Single Channel Master Modulator (Requires Pwr Supply)	\$1,243.44
2 Channel IR Headset	\$187.19
Replacement Battery	\$42.81
Headset/Battery Charger (10 Headsets)	\$372.19
Floor Stand	\$32.78
Wall Mount	\$19.69
Power Supply	\$193.13
Miscellaneous Audio	
Second Language Interpretation (Requires Assisted Listening Package)	
Belt Clip Interpreter Control Interface	\$217.50
Microphone / Headset	\$428.94
Headphone Amplifier	\$207.81
Headphone Monitoring System	
Headphone Distribution Amplifier	\$146.16
Single Gang Surface Box	\$112.50



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Streaming Audio Option	
Audio Encoder	\$450.00



Video	
Desktop LCD Monitors	
19" Widescreen Monitor	\$190.23
Mounting Options	
Dual Monitor Stand (up to 22")	\$142.95
Large Screen Displays	
32" Monitor	\$731.25
40" Monitor	\$1,745.11
46" Monitor	\$2,200.86
52" Monitor	\$2,796.15
57" Monitor	\$3,660.00
65" Monitor	\$5,478.75
Fixed Wall Mount	\$178.50
Dual Swing Arm Wall Mount	\$509.25
Flat Panel Mobile Cart for up to 52" Monitor	\$583.50
Flat Panel Mobile Cart for up to 65" Monitor	\$651.00
Annotation Option 1	
Annotation Processor	\$4,776.56
Annotation Option 2	
Annotation Processor	\$2,995.31
Touch Sensitive Monitors	
20" Touch Monitor	\$1,721.25
Mounting Options	
Desk Mount Arm (up to 24")	\$130.56
Jury Monitor Options	
8 Monitor Option	\$2,197.95
4 Monitor Option	\$1,127.10
Mounting Options	
4"x4" Mounting Post	\$450.00
Fold Away Monitor Stand	\$2,250.00
Projector Options	
Large Room Fixed Projector	
5200 ANSI Lumens Projector	\$10,510.00
Projector Ceiling Mount	\$321.75
Ceiling Recessed Projection Screen	
164" Diagonal (87"x139") Ceiling Recessed Projection Screen	\$1,668.75
Projection Screen Low Voltage Controller	\$187.50
Wall Mounted Projection Screen	
164" Diagonal (87"x139") Wall Mounted Projection Screen	\$988.75
Projection Screen Low Voltage Controller	\$187.50
Small Room Fixed Projector	
3700 ANSI Lumens Projector	\$1,920.00
Projector Ceiling Mount	\$171.75



Ceiling Recessed Projection Screen \	
94" Diagonal (50"x80") Ceiling Recessed Projection Screen	\$1,520.00
Projection Screen Low Voltage Controller	\$187.50
Wall Mounted Projection Screen	
94" Diagonal (50"x80") Wall Mounted Projection Screen	\$806.25
Projection Screen Low Voltage Controller	\$187.50
Misc. Video Options	
Graphic Still Store	\$868.75
VGA w/Audio Twisted Pair Transmitter	\$243.75
VGA w/Audio Twisted Pair Receiver	\$287.50
Custom Wall Plates	
Custom Wall Plates	
1 Gang Wall Plate	\$68.75
2 Gang Wall Plate	\$81.25
3 Gang Wall Plate	\$93.75
4 Gang Wall Plate	\$106.25
5 Gang Wall Plate	\$118.75
6 Gang Wall Plate	\$131.25
Surface Mounted Wall Plates	
1 Gang Wall Box	\$40.00
2 Gang Wall Box	\$41.25
3 Gang Wall Box	\$43.75
4 Gang Wall Box	\$50.00
5 Gang Wall Box	\$60.00
6 Gang Wall Box	\$68.75



FTR PRODUCTS

<u>PSP-00199-GR54-0E</u> – Optional Equipment FTR Reporter 5.4 - Audio Only - Full Packaged Product (FPP)	\$2,423.92
<u>PSP-01399-GR54-0E</u> – Optional Equipment FTR Reporter 5.4 - Audio Only - FPP Upgrade (from FTR Reporter or TheRecord Reporter)	\$827.26
<u>PSP-01099-GR54-0E</u> - Optional Equipment FTR Reporter 5.4 - Audio Only - Enterprise Licensing (5-24 seat)	\$2,227.23
<u>PSP-02099-GR54-0E</u> - Optional Equipment FTR Reporter 5.4 - Audio Only - Enterprise Licensing (25+ seat)	\$2,042.11
<u>PSP-00199-AV54-0E</u> – Optional Equipment FTR Reporter A/V 5.4 - Audio & Video - Full Packaged Product (FPP)	\$2,979.28
<u>PSP-01399-AV54-0E</u> – Optional Equipment FTR Reporter A/V 5.4 - Audio & Video - FPP Upgrade (from FTR Reporter 2.2/TR Reporter 3.3 or older)	\$1,035.52
<u>PSP-04399-AV54-0E</u> – Optional Equipment FTR Reporter A/V 5.4 - Audio & Video -FPP Upgrade (from FTR Reporter 5.x (audio only))	\$688.42
<u>PSP-01099-AV54-0E</u> - Optional Equipment FTR Reporter A/V 5.4 - Audio & Video - Enterprise Licensing (5-24 seat)	\$2,742.09
<u>PSP-02099-AV54-0E</u> - Optional Equipment FTR Reporter A/V 5.4 - Audio & Video - Enterprise Licensing (25+ seat)	\$2,504.91
<u>PSP-00199-TR54-0E</u> – Optional Equipment TheRecord Manager 5.4 - Full Packaged Product (FPP)	\$688.42
<u>PSP-01099-TR54-0E</u> – Optional Equipment TheRecord Manager 5.4 - Enterprise Licensing (5-24 seat)	\$636.35
<u>PSP-02099-TR54-0E</u> – Optional Equipment TheRecord Manager 5.4 - Enterprise Licensing (25+ seat)	\$578.50
<u>PSP-00199-GR22-0E</u> – Optional Equipment Reporter 2.2 - Full Package	\$2,041.81
<u>PSP-02099-GR22-0E</u> – Optional Equipment FTR Reporter 2.2 - Enterprise Licensing 25+ seat	\$1,634.59
<u>PSP-00199-GX54-0E</u> - Optional Equipment FTR Mixer 5.4 - Full Package Product	\$1,093.37



<u>PSP-01099-GX54-0E</u> – Optional Equipment FTR Mixer 5.4 - Enterprise Licensing (5-24 seat)	\$1,006.59
<u>PSP-02099-GX54-0E</u> – Optional Equipment FTR Mixer 5.4 - Enterprise Licensing (25+ seat)	\$919.82
<u>PSP-00199-GL54-0E</u> – Optional Equipment FTR Log Notes 5.4 - Full Package Product	\$271.90
<u>PSP-01399-GL54-0E</u> – Optional Equipment FTR Log Notes 5.4 - FPP Upgrade (from Log Notes 2.2 or Annotator 3.3)	\$133.06
<u>PSP-01099-GL54-0E</u> – Optional Equipment FTR Log Notes 5.4 - Enterprise Licensing 5-24 seat	\$248.76
<u>PSP-02099-GL54-0E</u> – Optional Equipment FTR Log Notes 5.4 - Enterprise Licensing 25+ seat	\$219.83
<u>PSP-00199-GM54-0E</u> – Optional Equipment FTR Monitor 5.4 - Full Packaged Product (FPP)	\$1,382.62
<u>PSP-01399-GM54-0E</u> – Optional Equipment FTR Monitor 5.4 - FPP Upgrade (from FTR Monitor 2.2 or TheRecord Director 3.3)	\$480.16
<u>PSP-00299-IP-430E</u> – Optional Equipment FTR Interrogator PLUS (v4.3) - Full Packaged Product	\$2,771.02
<u>PSP-00599-IP-430E</u> – Optional Equipment FTR Interrogator PLUS (v4.3) - Enterprise Licensing (2+ seats)	\$2,076.82
<u>PSP-00199-IT-430E</u> – Optional Equipment FTR Interrogator (v4.3) - Full Packaged Product	\$271.90
<u>PSP-00599-IT-430E</u> – Optional Equipment FTR Interrogator (v4.3) - Enterprise Licensing (2+ seat)	\$248.76
<u>PHP-90399-TC10-ZU</u> – Optional Equipment FTR Touch with M-Audio FastTrack Ultra 8-R (4-channel)	\$4,512.30
<u>PHP-90299-TC10-ZU</u> – Optional Equipment FTR Touch with DMX-8 (4-channel)	\$5,264.35
<u>PHP-90499-TC10-ZU</u> – Optional Equipment FTR Touch with DMX-4 (4-channel)	\$5,090.80
<u>PHP-90229-TC10-ZU</u> – Optional Equipment FTR Touch 2-channel version (With iMic) Records ONLY 2-channels	\$3,066.05



<u>NCD-00199-AZ10-ZN</u> – Optional Equipment External USB CD Drive (Optical Burner) for FTR Touch	\$121.49
<u>NHA-00199-HZ10-ZN</u> – Optional Equipment Barcode Scanner (Birch BF-481BU)	\$75.21
<u>FTR PHP-02899-HZ10-ZN</u> – Optional Equipment External clock display	\$482.47
<u>FTR PHP-13699-HZ10-ZN</u> – Optional Equipment Cable & Driver ONLY for Delta 44	\$113.39
<u>PHA-07799-HZ10-ZE</u> – Optional Equipment Audio Card for MX-5 Mixer 4-Input Channel Upgrade Card	\$185.12
<u>PHA-08899-HZ10-ZN</u> – Optional Equipment Audio Card for MX-5 Mixer 4-Output Channel Upgrade Card	\$71.73
<u>PHP-00399-HZ20-ZN</u> – Optional Equipment FTR MX-4 Audio Mixer 4 Mic In, 4 Line Out	\$688.42
<u>FTR PHP-01799-HZ10-ZE</u> – Optional Equipment USB Foot Control	\$69.42
<u>FTR PHP-00199-HZ10-ZN</u> – Optional Equipment Headset	\$23.14
<u>PSP-00199-HR54-0E</u> – Optional Equipment FTR Hearings 5.4 -Full Package Product	\$1,151.22
<u>PSP-01399-HR54-0E</u> – Optional Equipment FTR Hearings 5.4 - FPP Upgrade (from FTR Hearings 3.3)	\$520.65
<u>PSP-00199-TM33-0E</u> – Optional Equipment FTR Minutes 3.3 - Full Package	\$578.50
<u>PWS-82099-TR31-ZN</u> – Ruby Support Ruby Contract (24-hr Telephone Support ONLY) (based on MSRP total value of the sale) (Minimum Charge for Ruby Contract \$109.90)	4%
<u>PWS-81099-TR31-ZN</u> – Emerald Support Emerald Contract (based on MSRP total value of the sale) (Minimum Charge for Emerald Contract \$156.20)	8.63%
<u>PWS-80099-TR31-ZN</u> – Diamond Support Diamond Contract (based on MSRP total value of the sale) (Minimum Charge for Diamond Contract \$208.25)	12%



ANTEX PRODUCTS

<u>ANTEX DMX-4 – Optional Equipment</u>	\$1,027.91
USB Audio Mixer (4 Mic In, 4 Out Digital USB2.0, 2 Analog Line Out)	
Quantity 1-9	\$1,027.91
Quantity 10-49	\$936.03
Quantity 50-99	\$837.26
Quantity 100+	\$739.63

Shipping to more than one location will be negotiated separately.

<u>ANTEX DMX-8 – Optional Equipment</u>	\$1,447.11
USB Audio Mixer (8 Mic In, 4 Digital Out, 1 Mix Line Out)	
Quantity 1-9	\$1,447.11
Quantity 10-49	\$1,343.75
Quantity 50-99	\$1,292.06
Quantity 100+	\$1,240.38

Shipping to more than one location will be negotiated separately



Ancillary Services

ExhibitOne supports its presentation systems with professional design, engineering, integration, and maintenance services. The price per hour for both on-site and off-site performance of services, not including travel costs, is as follows:

Labor Category	Price
Integration Technician Responsibilities: The Integration Technician is responsible for equipment integration and service of high tech audio/visual systems, including the integration of wiring and cabling. If any retrofitting, rack building, or modifications are needed, the Integration Technician handles this as well. Finally, the Integration Technician conducts the electronic and audio/visual systems testing.	\$70.00
Systems Engineer Responsibilities: The Systems Engineer participates in turnover meetings to obtain a complete understanding of the project and to offer suggestions for optimal integration. The Systems Engineer checks all the equipment prior to shipping and does a complete inventory of all the equipment when it arrives on site. The Systems Engineer generates a cable-pull list for each of the rooms and delegates pull assignments to the integration team. The Systems Engineer generates a daily goal sheet for all integrators, keeping them aware of their milestones and keeping them on schedule. Once all of the equipment has been integrated, the Systems Engineer conducts a systems test to ensure everything is functioning properly. If the client wishes, the Systems Engineer conducts training for the completed rooms. Training consists of a PowerPoint presentation session, followed by a hands-on training session in which the client personnel will be encouraged to put the system through its paces. Upon completion of the integration, the Systems Engineer supervises the cleanup of the site and disposition of any portable equipment. Finally, the Systems Engineer ensures that all redline changes are recorded and turned into the Project Engineer for revision.	\$90.00
Design Engineer Responsibilities: The Design Engineer completes design-build RFP's and provides client consultations. The Design Engineer consults with clients to clarify their needs and designs audio/visual systems to clients' specifications. The Design Engineer also assists clients in understanding the functions, capabilities, and limitations of the available technology. Duties include taking part in client meetings and consultations, generating a quote and scope of work, making revisions based on budget constraints and/or design modifications, and carrying the technical end of the project from initial consultation to P.O.	\$115.00
Programming Responsibilities: The Programmer provides design of custom control-panel interfaces as well as custom programming for the project. The Programmer works with both Crestron and AMX systems. The Programmer provides support for the design, implementation, and testing of the control systems. He also provides training for the operation of control systems and system functionality.	\$125.00
Project Management Responsibilities: The project manager is the main point of contact with the customer and is responsible for keeping the customer informed about schedules, and other issues that may impact the project. They review the Purchase Order, create project schedules, schedule the site visit and installation. In addition they are responsible for equipment ordering and tracking, coordinating change orders and the punch list.	\$120.00



Project Coordinator The Project Coordinator communicates with Internal and External clients including the coordination of various meetings. They are responsible for project administration.	\$45.00
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ExhibitOne also offers an annual maintenance contract based on the MSRP total value of the system installation and/or equipment sale, as follows:

Labor Category	Price
E1 Care Maintenance Contract (Extended Warranty)	8% of Total System Cost