



# A/V DESIGN & INTEGRATION



Newsletter, 3rd Quarter 2005, Issue 1

## ExhibitOne Overview:

- Audio Visual Design & Integration
- Founded 1994
- 600+ Installations
- Privately Held Corporation
- Leading A/V Provider in Federal, State & Enterprise Markets

## Why Choose ExhibitOne?

ExhibitOne is uniquely positioned and qualified to interface simultaneously with architects, general contractors, electrical contractors and the client.

ExhibitOne's audio visual solutions are specifically designed based upon the client's needs.

We coordinate with all parties to help layout the placement of infrastructure such as; conduit, electrical outlets, racks and system locations. This ensures each project is completed cost effectively and on time. Our customized control systems are specially designed to naturally engage and to be understood by our clients. To eliminate the risks of on-site failures, each system is fully tested at our facility in a controlled environment, then shipped to the client location for integration.

ExhibitOne is authorized to represent the world's top manufacturers of A/V equipment. This allows for

the lowest pricing, access to current software and hardware upgrades, and the convenience to purchase directly from the manufacturer.

Our engineering staff is trained and certified to ensure system functionality with design, programming, integration, training and on-going support, which is provided by the Technical Assistance Center.

ExhibitOne holds itself to the highest standards by meeting scheduling deadlines, adhering to stringent pricing guidelines and providing the best customer service.



## Our team has experience in:

- Command and Control Centers
- Conference or Meeting Rooms
- Educational Institutions
- Financial Institutions
- Government Agencies
- Healthcare Facilities
- Hotels
- Law Firms
- Religious Institutions

## How ExhibitOne Can Help You

With ExhibitOne, you'll receive consulting on infrastructure details and eliminate costly retro-fitting of A/V components. In addition, you'll improve the appearance and functionality of specialized rooms. When you choose ExhibitOne as your A/V consultant, you'll receive these benefits and more:

**Architect Summary Report:** Product specification and cut-sheets on all equipment that will be integrated into the room, location or building

**Professional knowledge** on how a multi-vendor solution is integrated into a particular room, building or campus environment

**Expertise** in audiovisual technology and infrastructure

Recommendations on requirements for **power, electricity, heating and cooling**

Point-to-point **conduit layout**

**CAD drawings** for all items and infrastructure

# Smith Group Chooses ExhibitOne to Provide Audio Visual Solution for the University of Arizona

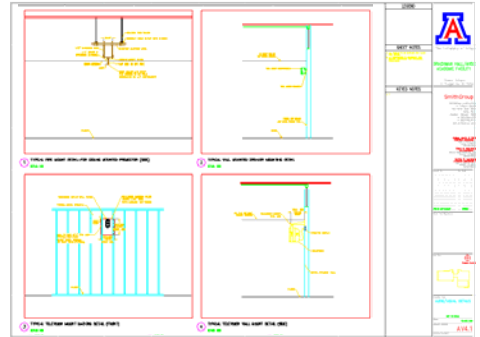
When Smith Group was tasked to build and develop Drachman Hall at the University of Arizona, they turned to ExhibitOne to provide professional audio visual design and integration services to engineer, program and enable a solution for distance learning.

The ExhibitOne team was brought into the project early, to ensure a seamless solution for the infrastructure and design of 17 classrooms and numerous conference rooms.

Consistent with ExhibitOne's philosophy of engineering success by Pareto's Principle, ExhibitOne met with the primary University of Arizona "User Groups" to determine best practices and to create a design which would accommodate all

those affected by the Drachman Hall project. As a result of this needs analysis session, ExhibitOne generated preliminary electrical infrastructure drawings for all audiovisual equipment. Additionally, a preliminary design was engineered, supplying the Smith Group with a basic, functional equipment list. By managing requirements in the planning stages, we expedited the project's completion and ensured a solution that will meet the end user's needs.

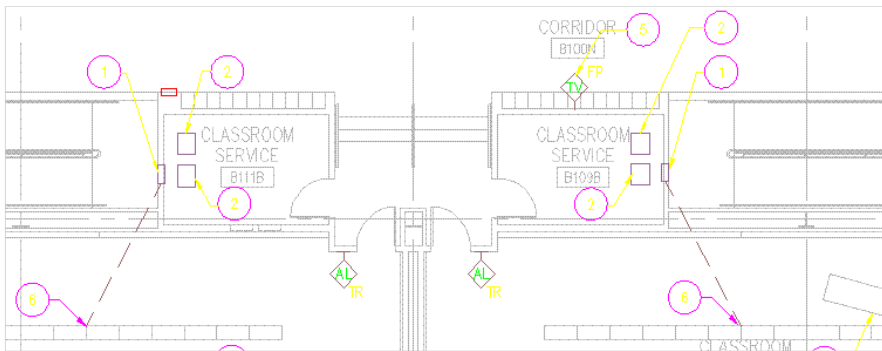
One of the most important aspects of the solution is that it was value engineered to fall within the University's budget guidelines, without the system losing key system functionality as a result.



Comprehensive planning and - implementation by working jointly with the architect and University yielded a distance learning solution consisting of the following:

- Video display
- Speech reinforcement
- Video conferencing
- Streaming video feeds

The overall solution is operated by a centralized control system, with customized code, developed uniquely for the University of Arizona.



## ExhibitOne Corner

### Lunch & Learns to Date:

SSPW Architects, NTD Stichler, DWL Architects & Planners, Gabor Lorant Architects Inc., Corbins Electric, Sundt Construction, Carter & Burgess, Smith Group, Todd & Associates

### MasterFormat 2004

Audio/Video now fits into four divisions; 11, 26-28.  
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For more information  
Contact Robb Baillargeon  
Phone: 480-763-1002 x125  
rbailargeon@exhibitone.com



14601 S. 50th Street Suite 120  
Phoenix, Arizona 85044  
888-572-3265  
[www.ExhibitOne.com](http://www.ExhibitOne.com)